History of Nutrition in "Gyms"

dotFIT Difference

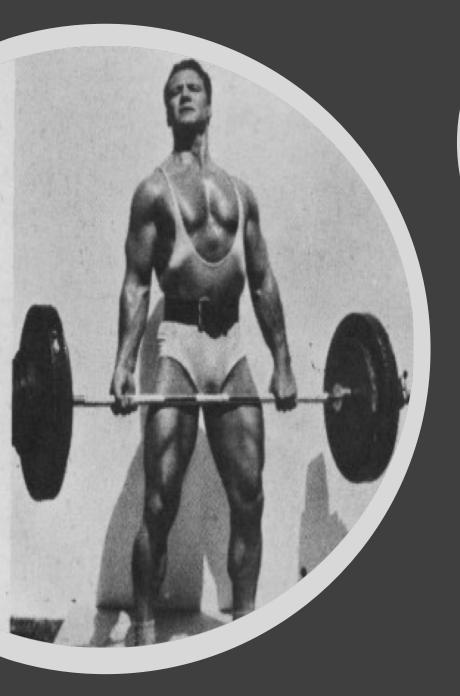
• Future of Fitness

Playspan® vs Lifespan













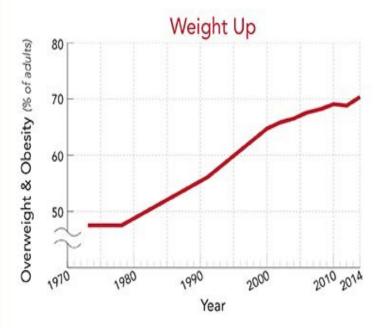
What Gyms Historically Sell

We Opened Our Doors to Let the World in Just as it Was Getting FAT

- US/Western Nations
 - 70% (90) overweight; 37% obese
 - >2 of 3 adults are overweight
 - By 2048 virtually everyone
- 70m Adults dieting at any time
 Membership expanded but...
- New gym members had different fitness goals
 - 70% weight/fat loss
 - Horrific attrition rates without nutrition
 - 20% performance/muscle
 - 10% (100%) health

NHANES data: AUGUST 1, 2018 · BY NAH EDITORIAL STAFF. Nutrition Action





NOW What Gyms Left to the Member... Led to Attrition & Notorious Failure Rates



Little did we know, we had the wrong solution

What Doesn't Work

Exercise alone

34,000 exercisers - followed for 13 years

(Defined as 5 days a week for 60 minutes = 300 minutes/week)



What Also Doesn't Work Diet alone

80-90% gain it back Creates a weaker structure

Dietary Supplements alone*

Most yield clinically insignificant results compared to controls

*Protein-based Meal Replacements are food products and proven effective alone

Individualize Diet -with flow your body composition, and not seeing a change Individualize Diet -with flow your body are doing something wrong - matching the change your are doing something to change you are trying to change your body composition.

Evidence-based supplements

- ease/speed the journey (immediately more energy, faster results, support LBM) -nutrients with little/no calories to feed muscle and starve bodyfat
 - Adding up to our goal of a quicker addiction to fitness thus us

The Business and Consumer Confidence

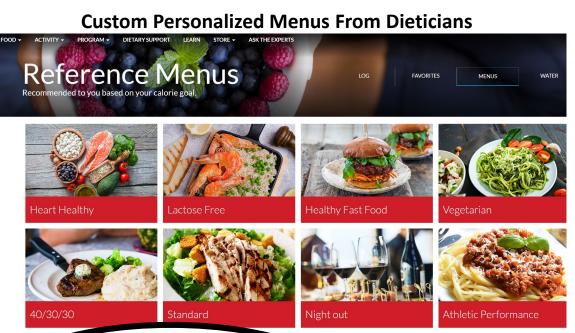
dotFIT Practitioners Educated to Deliver, as Part of Their Scope of Practice – A Simple Nutrition solution Matched to a Users Fitness Goal Including a True Dietary Supplement Recommendation

R&D, Sport &
Fitness
Programming
Company
Licensed for dotFIT
Certified
Practitioners



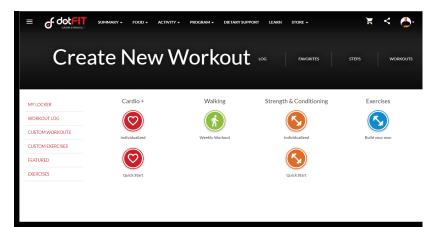
Ever-Evolving 1-stop shop for any goal, from any device – client & Fit-pro centric

The Solution - The Integrated Play





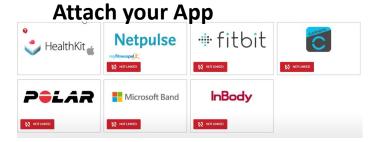
Any Level or Type of exercise including performance, corrective & assessments



all from your phone



New Vegan & Gluten Free Menus



3rd Party Tested Practitioner Product Only to Accelerate Results & Fill in the Gaps to Grow Strong





Adding Nutrition to our DNA, We Broke Tradition to Power an Empire

"Built to Expand"

An Ecosystem to Support the Future education, application & integrity

Nutrition Powered - Ecosystem

EVOLUTION OF A FITNESS EMPIRE

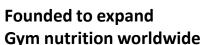
BB & GG **Sets the stage**





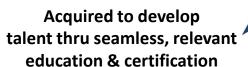






Apex Merges to set a new PT standard

Established next generation nutrition & exercise platform to power brands & prepared for future



ptaaloba











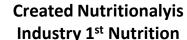


NASM & PTAG/PTN merge to enhance & expand sport & fitness education & services

2020-

Current









Acquired to give trainers credibility



Launched bodybugg First Wearable Device for **Weight Control in Fitness**







NEV Partners with dotFIT to service Global Brands now powering >1500 Facilities & Sports Teams >40,000 Fitness Pros & in Millions of Households









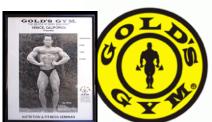














dotFIT - Trusted by Professionals

R&D for Nutrition Programs & Products

- Over 1,500 sport and fitness facilities
- Over 40,000 fitness professionals
- Trusted & Used by MILLIONS of Households
- Largest provider of 3rd party tested nutrition programs and products in the sport and fitness channels including collegiate and professional sports















































































































































































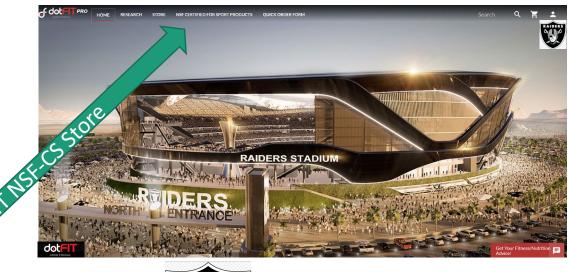
























DIETARY SUPPLEMENTS & FOOD PRODUCTS dotFIT DIFFERENCE

- DISTANCING OURSELVES FROM CONSUMER CHANNELS Knowing 85% of gym members purchase ~50/m somewhere
- SAVING OUR FAMILIES AND CLIENTS FROM THEMSELVES

Consumers Unknowingly Buy Ineffective & Harmful Products

- Food & Drug Administration (FDA) inspected 598 supplement manufacturing facilities in Fiscal Year 2019
 - Over 50% issued violations of current
 - Most common issue was related to qu

- FDA maintains a <u>database</u> of 965+ dieta including:
 - Steroids, prescription medications and

Why Many Scientist/Health Pros Discourage Use (commercial practices) but Use Themselves



UNDER-FORMULATED (REF2) (REF2B)

- > Products include: One-A-Day, Centrum, (Ref¹a) Optimum, MP (Ref²a)
- Class action suit for most protein brands Ref³









^{*}NBTY: The Company offers over 22,000 products, including Nature's Bounty®, Vitamin World®, Puritan's Pride®, Holland & Barrett®, Rexall®, Sundown®, MET-Rx®, Worldwide Sport Nutrition®, American Health®, GNC (UK)®, DeTuinen®, LeNaturiste™, SISU®, Solgar®, Good 'n' Natural®, Home Health™, Julian Graves, Ester-C® and Natural Wealth brands

Consumer Channels - Including International Mass Market Brands Caught "Protein Spiking*"

http://www.forbes.com/sites/alexmorrell/2015/03/12/lawsuits-say-protein-powders-lack-protein-ripping-off-athletes/#6b7d0e2d1039

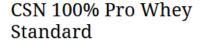
- ➤ Whey's demand increased prices from <\$2/kilo to \$12!
 - > Exposes the truth thus the bad guys and class action lawsuits flying
- NBTY (distributes over 22,000 mass market products) sued over pumping up protein claims for whey products
 - Claim: 24g protein, 2g carbs 1g fat; Actual: 2.4g protein, 25g of carbs, 1g fat
- Others such as MusclePharm's
 - Protein claim: 40 g Actual 19 g

Quality Control of Protein Supplements: A Review –July 2021 ISSN

*The practice called "protein-spiking" is when manufacturers add cheaper non-protein ingredients, such as amino acids, to increase the nitrogen content, which then makes it appear as if the product contains more protein than it actually has. Class action suits were filed against many top brands

UNDER FORMULATED WHEY PROTEIN





Recently, CSN 100% Pro Whey Standard became the latest whey protein supplement to be caught out.

These guys were trying to pass off a sub-par carb-loaded shake as a low carb whey protein shake designed to get people lean.

I know

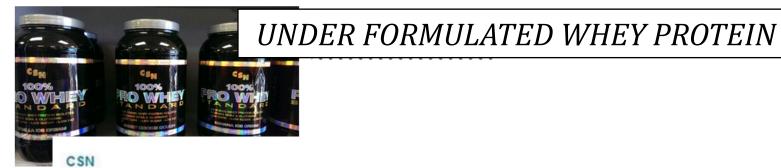
It beggars belief that a company would think they could do this, but it

On looking at the label, this looks like it fits the bill:

24 protein, 2g carbohydrates and 1g fat. Nice.

However, the results of an independent study on the vanilla ice cream that the actual ingredients inside the tub are nothing like what's written

2.5g protein, 25g carbohydrates and 1g fat. Not s



100% Pro Whey Standard

Calories from Fat 10
% Daily Values
2%
0%
0g
t 0g
10%
1%
g 1%
0%
 Vitamin C -
• Iron -

WHAT IT CLAIMS:



WHAT IT ACTUALLY CONTAINS:





Muscle Milk, Syntha 6, Isoflex, Cellucor, and Optimum Nutrition's Proteins Tested for BCAA

Content: ALL FAIL

UNDER FORMULATED WHEY PROTEIN

A group from The Stockton College of New Jersey tested six (very) popular protein supplements for their actual Branched Chain Amino Acid Content and compared that with the BCAA claims made on the package. The group was comprised of the GNC house brand, Muscle Milk, BSN's Syntha 6, Isoflex, Cellucor, Optimum Nutrition's Gold Standard Whey (which I usually recommended until now), and their Hydrowhey (another product I commonly had recommended until seeing these tests).

PRODUCT	ACTUAL MGS	CLAIMED MGS
Muscle Milk	1330 -5300	6630
GNC	2173 -12966	15,139
Syntha 6	399	*
Isoflex	4083 -1995	6078
Cellucor	2034 -3466	5500
ON Gold	2904 -2596	5500
ON Hydrowhey	2806 -5994	8,800







Several protein manufacture occurs when a protein power supply ment so that it registers

Product	LABEL CLAIM OF PROTEIN IN GRAMS	PROTEIN TEST RESULTS
Biohealth Precision Blend - 2lb Caramel Cookie Swirl	32g	17.1
Biohealth Precision Blend - 2lb Milk Chocolate	32g	24.7
Biohealth Precision Blend -2lb Milk Chocolate	32g	24.5
Biohealth Precision Blend - 2lb White Chocolate		
Respherry	38g	
Biohealth Precision Iso - 2lb Chocolate	27g	2.79
Biohealth Precision Iso - 2lb Chocolate	27g	17.2
Biohealth Precision Iso - 2lb Cookies and Cream	27g	<i>2</i> 1.1
Biohealth Precision Iso - 2lb Cookies and Cream	27g	3.36
Core Formulations Core 8 - 2 lbs Caramel Cookie Dough	31g	27.1
Core Formulations Core 8 - 2lbs Caramel Cookie Dough	31g	20.4
Core Formulations Core 8 - 5 lbs Chocolate Brownie	30	21
Core Formulations Core 8 - 5 lbs Vanilla bean	31g	22.9
Core Formulations Isseers - 2lh Cookies and Cream	30	23.9
Core Formulations Isocore - 2lb Cookies and Cream	30g	23.9
Core Formulations Isocore - 2lb Cookies and Cream	30g	24.2
Rogue Nutrition - Rogue Whey - 2lb Chocolate Milk	28g	
Rogue Nutrition- Rogue Whey - 2lb Chocolate Mik	28g	19.7

alse advertising practices

to \$59.99 for a 2 lb. container of protein powder and \$89.99 to \$109.99 for a 5 lb. container.

03-Feb-2017 USA Today

Last updated on 03-Feb-2017 at 17:54 GMT

NFL bans players from GNC

Two substances on banned list

According to USA Today, which first broke the story, a memo from the NFL and the players union listed GNC is listed as a "prohibited company". The article said the memo warned players not to endorse or have a business relationship with GNC because it has been "associated with the production, manufacture or distribution of

NFL banned substances".

August 11 2022 Nutra-ingredients

Majority of immune supplements with >4star ratings bought on Amazon found to have labels that don't match contents and most all had no peer review science to support claims

The <u>12 latest companies</u> (2022) violating FDA rules by using illegal potentially dangerous substances:

- Advanced Nutritional Supplements, LLC
- Exclusive Nutrition Products, LLC (Black Dragon Labs)
- Assault Labs
- IronMag Labs
- Killer Labz (Performax Labs Inc)
- Complete Nutrition LLC
- Max Muscle
- New York Nutrition Company (American Metabolix)
- Nutritional Sales and Customer Service LLC
- Steel Supplements, Inc
- Elite Supplement Center & Elite Training Center LLC

Practitioner Channel

Practitioner Product Status by Rules

- Efficacy dosages & forms match clinical trials
- 2. Safety shown in trials and history, screening & ingredient synergy
- 3. Purity & Potency tested from start to finish
- 4. Nutrient Delivery right place, right time
- 5. Truth in labeling legal facts based on #1 & prove it with 3rd party testing
- 6. Practitioner delivered legitimizes the recommendation

Remove the doubt with the Practitioner resource

Click here Sports (3:23)

Takeaway

You need both: 1) documentation that doses/forms match positive clinical trials found in *THE PRACTITIONER*DIETARY SUPPLEMENT REFERENCE GUIDE (PDSRG) i.e., submitted documentation

AND 2) 3rd party testing to make sure its in the product at that dosage (REF)

dotFIT Difference Videos – click the links







DOTFIT DIFFERENCE - SPORTS (3:23)

SHORT DOTFIT DIFFERENCE
- ALL CONSUMERS (3:00)

LONG DOTFIT DIFFERENCE – ALL CONSUMERS (6MIN)



SAVING THE WORLD THRU FITNESS PLAY-SPAN vs LIFESPAN

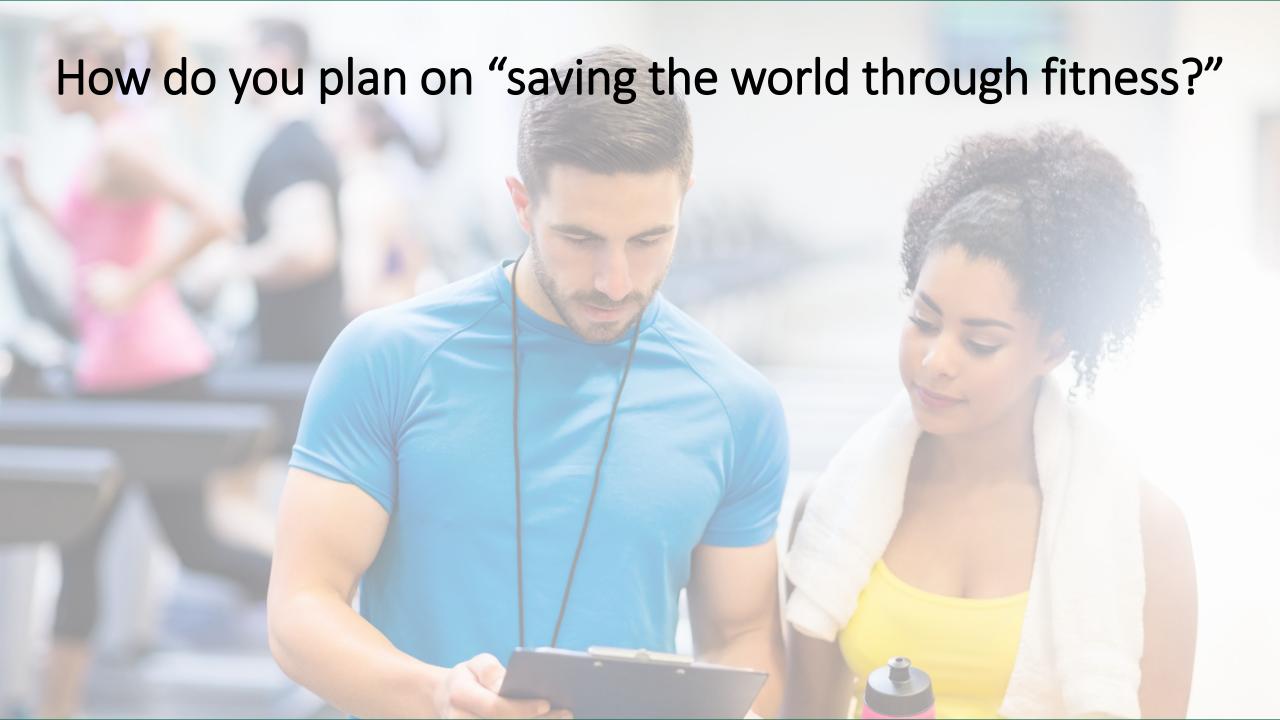
WE HAVE THE POWER TO GET PEOPLE'S PLAY-SPAN TO EQUAL THEIR LIFESPAN

FITNESS = YOUR HEALTHCARE VS SICK-CARE

"Our job is to protect your health while you have it"

We can serve as the primary self-care lifetime resource

dot FIT/CPT Champions



How do you plan on "saving the world through fitness?"

PROBLEM - we break too early, then rely on meds

Common and unavoidable nutrient shortages are mostly "silent" but are depriving the body of its full structural and functional potential perpetuating inactivity, leading to a weaker body and mind throughout life... thus an earlier onset of illnesses and/or aging, i.e., early avoidable breakdown and a life dependent on prescription drugs and a broken healthcare system – AKA sick-care.

WE ARE WHAT WE EAT, MEANING WE BECOME WHAT WE MISSED

How do you plan on "saving the world through fitness?"

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WE ARE WHAT WE EAT, MEANING WE BECOME WHAT WE MISSED

SOLUTION — daily flow of the body's building materials to support the desire & ability to remain active —forcing a paradigm shift in establishing & maintaining health

Maintaining nutrient recommendations with caloric efficiency can cause activity and subsequent fitness, making us better in every phase and aspect of life through compounding positive health outcomes, thus the potential for individual independence, which in turn would make the world a better place for everyone. And it needs to be personalized to fit you — or you won't do it — so you can carry on

The new mentality: Simple intuitive *Fitness* will be viewed as a person's primary self-care solution, to avoid as much as possible, our current broken healthcare model – AKA sick-care

Grow Strong & Stay Strong

Playspan®, Lifespan & Self-Care Everyday of life is only as good as your recovery from the last

Lifespan

• How long you live (Americans have the shortest lifespans among peer nations, and highest healthcare costs per person)

Health-span

How long you're healthy: functional & disease-free period of life (relatively independent)

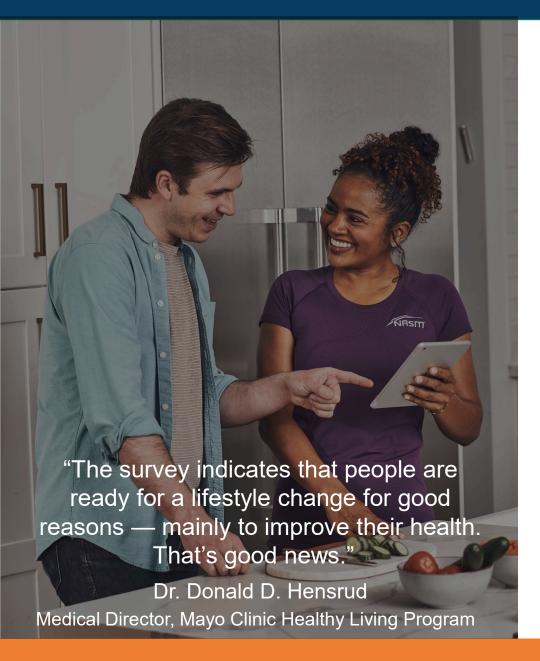
Play-span

• How long you're physically/mentally able do the activities important to you

Self-care

Decision-making process that empowers individuals/families to look after their own health efficiently
and conveniently, in collaboration with health/fitness professionals as needed. The goal is to stay
structurally and functionally active to help avoid the current broken healthcare (sick-care) system
that includes Big-Pharma.

Proof the Self-Care Movement is Underway



Understanding Current Dieter's Motivation and Mindset Includes exercisers with primary goal of losing bodyfat (b/c they mistakenly believe exercise solves desired body composition)

83% of people who start a diet are motivated for health reasons—5x more than any other external factor.*

Complete reversal from the pre-COVID era

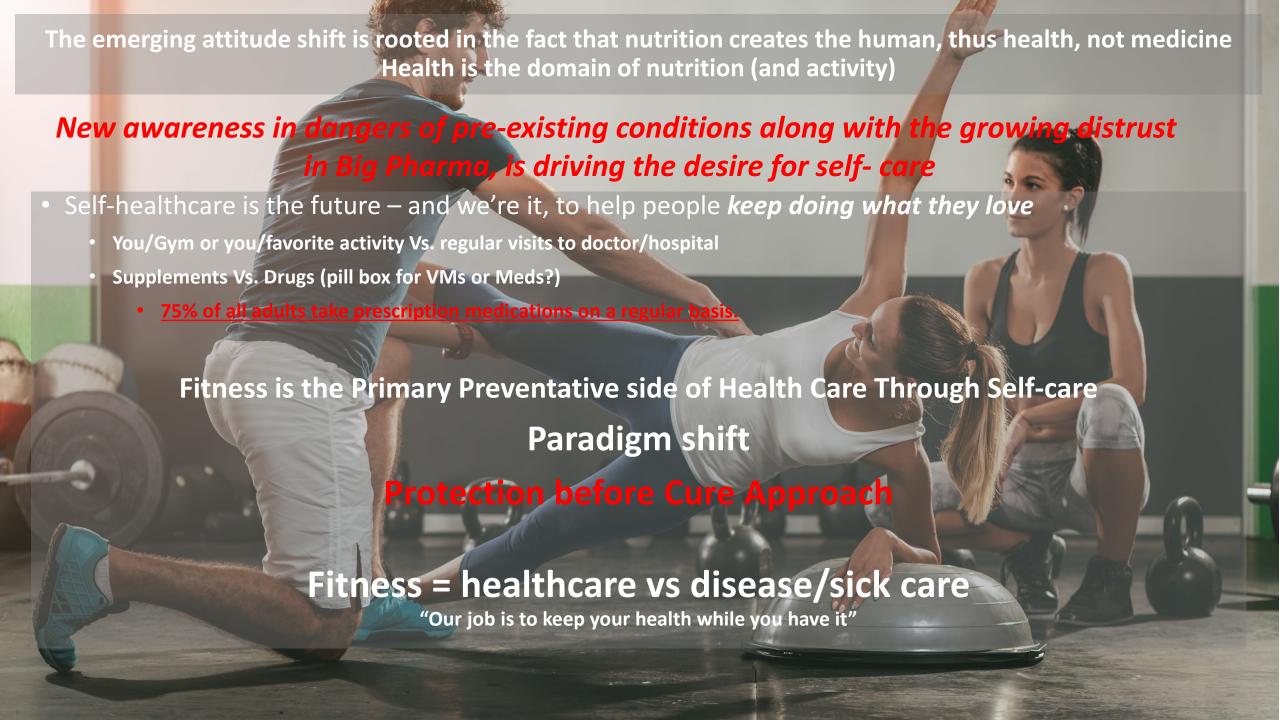
Additional Findings Relevant to the Nutrition Professional

Improving health is more important than improving physical appearance, which follows a global health and wellness self-care trend post-COVID.

Long-lasting solutions matter more than fad diets and quick fixes (over 55% of participants had dieted at least six times during their lifetime).

Americans are seeking sustainable and sensible solutions to healthy weight management.

*According to a 2022 survey commissioned by the Mayo Clinic Diet



CREATING ACTIVE LIFESTYLE LONGEVITY - AKA YOUR PLAY-SPAN (AND OUR CLIENTS)







Actions in our control for Self-Care

Essentials (Mindful - NO ONE IS A PRISONER OF THEIR GENES)

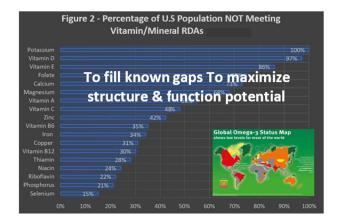
- Nutrition (starts with what we're made of)
 - ✓ A continuous endogenous supply
- Sleep
- Exercise/activity
- Weight control
- Fun/natural stress release

Extras

- Meditation
- Social support



Including Caloric Efficient Dietary Support



THE DIETARY SUPPORT ROLE IN HEALTHY AGING TO PLAY WELL & LONG







Because everything starts with nutrition, and humans have choices, we need to pick up where food leaves off (before the body breaks) to grow and stay strong within our ideal body

Problem: The current human health-span/Playspan® is much shorter than our lifespan

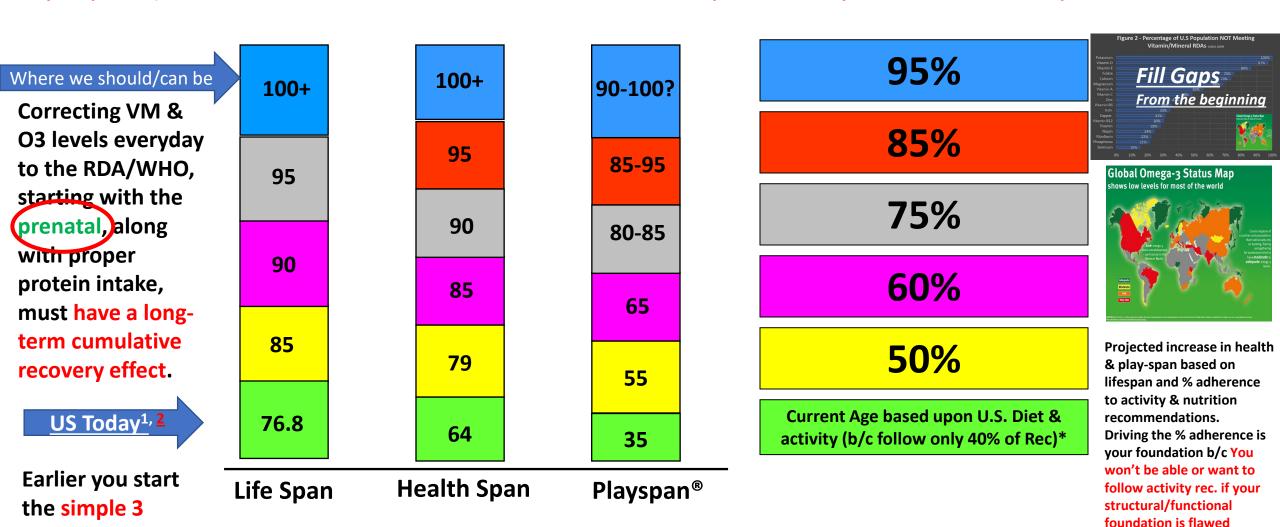
- Your body is developing daily by repairing, rebuilding and replacing your trillions of cells using your daily intake of nutrients (components that can't be made in the body). Give it less that it can use, you get a lesser daily result that "silently" compounds into energy losses, stress and premature breakdown/early aging
- Our foods can deliver plenty of calories, but the <u>insufficient nutrient content</u> (actual building materials inside the calories/food) everyone has from food alone, is "silent" until you break, leading to a lifetime of prescription drug dependency
 - Your structural and functional "silent hunger" throughout life is the down-regulation to your *essential* building material intake

Solution: Solution: feed "the silent hunger" (nutrient gaps) and the rest can happen

Within caloric efficiency, you can deliver these building materials, including the known underconsumed, in proper daily amounts to maximize your structural and functional potential throughout a lifetime. i.e., the foundation of your Self-Care – and the positive behavioral cycle starts, because it can

START THE SELF-FEEDING CYCLE NECESSARY TO PLAY TILL THE END

Formula: eat the best you can while always maintaining nutrient recommendations thru caloric efficient dietary support and the rest can come (activity/healthy body composition) – i.e., the foundation first, or the rest doesn't matter because without your foundation you will still breakdown early.



the numbers Modern humans have the potential to live & play longer better

Calorically efficient no gap nutrition = energy & the structural & functional potential that leads to the ability & desire to be active, which creates a healthy body composition – i.e., addiction to feeling & looking good



An athlete's competitive longevity is predicated on their daily recovery because their next workout or game day is only as good as their recovery from the last



Their next workout or active day of life is only as good as their recovery from the last



Play—span vs. Lifespan - Foundation cont..... Problem: We live longer but not necessarily better Background:

Predecessors died young - then.....

Discovery of nutrients (and eventually daily amounts needed*), agriculture, transportation, evolving technologies & modern medicine

- Created a new hurdle "health span vs. lifespan"
 - 65 y.o. +
 - 80% at least 1 chronic disease
 - 50% 2
 - 90% on at least 1-medication* 75% of all adults take prescription medications on a regular basis

How can we resist this negative health spiral and "play" as we want till the end? Mindful that...

We are absolutely what we eat, but also become what we don't eat

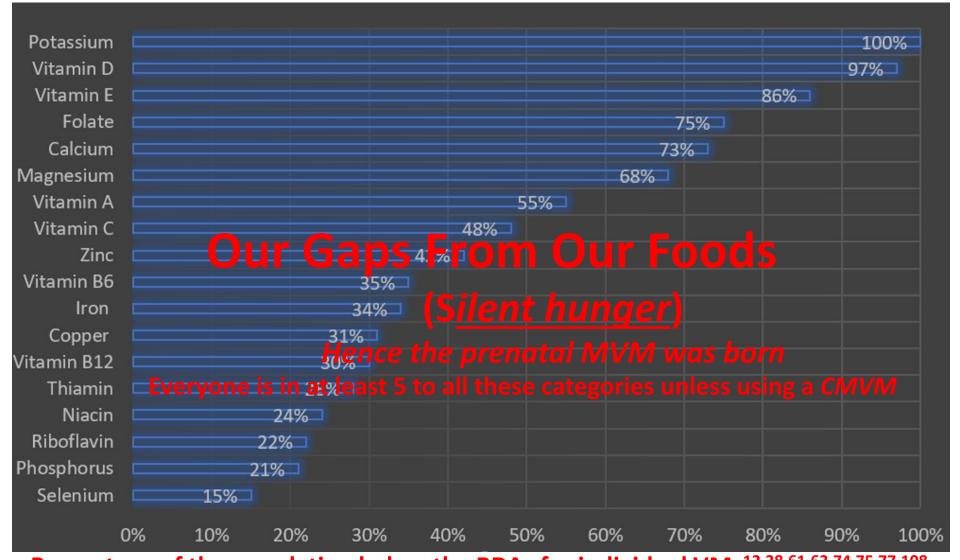
Proof: 3/4 of "health care" is preventable

How do we offset - western lifestyles, perfect luck and genes REF-EpiGen

Solution: feed the "silent hunger" before you break

*Current recommendations/RDAs (nutrient amounts) were not known or available during periods of significantly shorter lifespans but are now known and necessary to support our current lifespan's potential health

V&Ms are indispensable components of life and health, as all systems are VM dependent. Get less than the body can use (RDAs), get less structural and functional potential b/c the body cannot make them



Primary Known Under-Consumed Essential Nutrition (our building materials) also incl...

Omega-3s, also critical in development & maintenance

>90% fall short of WHO recommendations



Red & Orange=high health risk

Percentage of the population below the RDAs for individual VMs^{12,38,61,63,74,75,77,108}

VMs are actuators of all human metabolism -

VMs from food is what the body gets - GAP - VM RDAs is what it can use to maximize short & long-term health

Exacerbating the nutrient gap problems today are human choices

More Diets & Missing Micronutrients

	Diet	Summary/Macronutrient Breakdown	Shorted/Missing Nutrients	Recommended Supplements
	Paleo	NO dairy, grains and grain products, legumes, processed foods, alcohol	Calcium Magnesium Vitamin D Fiber B vitamins	Multivitamin & Mineral Calcium with Magnesium Vitamin D3
	Keto	5-10% Carbs (50 g/d max) 10-20% Protein 70-80% Fat	B vitamins Vitamin E & C Magnesium Zinc Fiber Iron	Multivitamin & Mineral Calcium with Magnesium Probiotic Elsential Amino Acids
	Vegan	No animal meats or products (eggs, mi k, cheese, yogurt)	Vitamin D Omega-3 Fats Calcium B12 Protein Iron Zinc Iodine	Vegan MV Calcium with Magnesium Plant Protein
	Gluten Free	All forms of wheat and wheat products. Rye, barley, bulger, some condiments, lauces and dressings	B vitamins Zinc Vitamin D Magnesium Iron Calcium Fiber Phosphorus	Multivitamin & Mineral Calcium with Magnesium V tamin D3 Probiotic
	Intermittent Fasting	No food restrictions – no eating for a specific time period	Commonly under-consumed nutrients: Potassium, choline, magnesium Vitamins A, D, E, C Calcium, potassium, fiber Iron (for certain age/gender groups)	Multivitamin & Mineral Omega-3 Fish Oils (as needed) Calcium (as needed) Essential Amino Acids Protein
	f It Fits Your Macros (JFYM)	Varies based on individual needs, goals, preferences and training status	Commonly under-consumed nutrients (same as above)	Multivitamin & Mineral Omega-3 Fish Oils (as needed) Calcium (as needed)

AND

Telling people that *humans*(too many choices) can get all
the VMs they need from food
alone if they eat properly in an
acceptable number of calories,
is a fool's errand, 1, 2, 3
particularly in western societies
and validated by the fact it
hasn't worked 12,38,61,63,74,75,77,108

Primary Known Under-Consumed Essential Nutrition (your silent hunger)



Percentage of the population below the RDAs for individual VMs^{12,38,61,63,74,75,77,108}

VMs from food is what the body gets - GAP - VM RDAs is what it can use to maximize short & long-term health

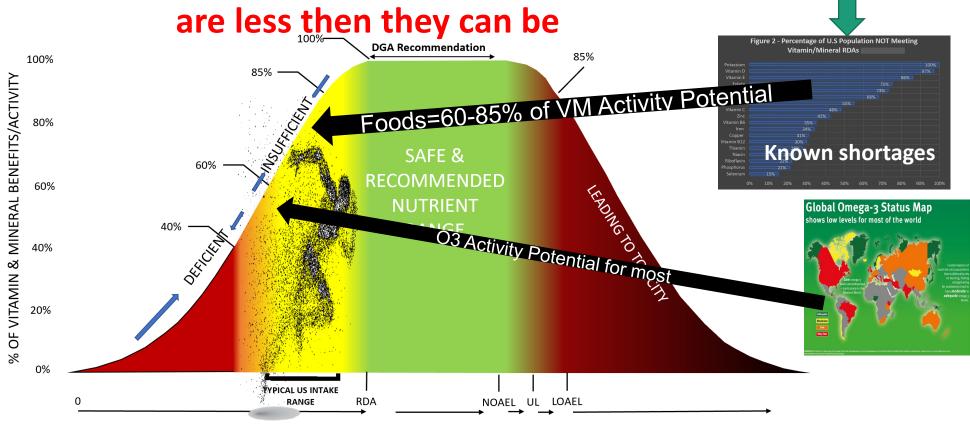
This is Where you lived without knowing the future - b/c...

Insufficiencies are "silent", thus have an undetectable starting point that begins an insidious progression that physically manifests as illnesses/injury/wt. gain/stress later in life/career or early aging disorders – as the body naturally triages to favor short term survival over long-term health **Insufficiencies**

All structural & functional systems

VMs are actuators

of all human metabolism

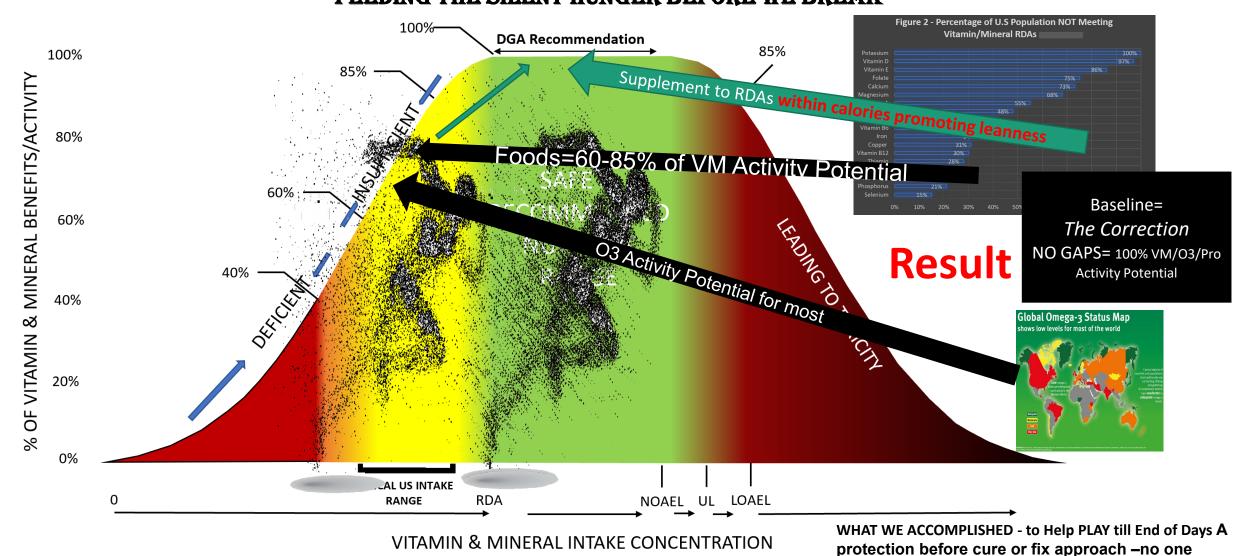


VITAMIN & MINERAL INTAKE CONCENTRATION

VMs from food is what the body gets - GAP - VM RDAs is what it can use to maximize short & long-term health These RDA amounts were not known or available during periods of significantly shorter lifespans but are now known and necessary to support our current lifespan's potential health

GOAL=Correct food nutrient content to acheive recommendations/RDAs/WHO

Maximize VM, O3 & protein activities without adding calories to achieve nutrient dense calorie efficiency FEEDING THE SILENT HUNGER BEFORE WE BREAK



The Function of Lifelong Inexpensive Low Dose COMPLETE MVM (~20VMs) is to Offer the Potential for all VM Dependent Systems to Operate at Full Capacity in the Creation & Maintenance of Human Structure, Function, Health & Recovery

would be immune to benefits

THE HOW TO MEET NUTRIENT RECOMMENDATIONS WITHIN CALORIC EFFICIENCY

Start here: eating the best you can, add nutrient augmentation (<u>feeding silent hunger</u>), based on known shortages, with little to no calories to drive activity, good eating/moving behaviors & subsequent healthy body composition

By upregulating to what the body <u>CAN</u> use we create the foundation for our Playspan® to equal our lifespan protection before cure approach to remain self-sufficient

Complete Multivitamin (incl. high C&D) & mineral-womb to tomb

To supply ~20 known potential under-consumed VMs in a food correction dose to work synergistically with foods filling unavoidable/unpredictable gaps, carrying on from the prenatal to maximize all VMs dependent activities in all stages of life. Not optional because VMs in food are invisible and all need to work synergistically in recommended amounts with <u>your</u> best possible diet b/c VM are the actuators of all human metabolism and need proper daily replacement.

√ 1000-1200mgs/day calcium^{Ca} (read all food/shake labels)

Diet first and supplements as needed to grow & maintain bone health

5-600mgs/day of omega 3 (EPA & DHA 3:2) O-3 -Look at your plate

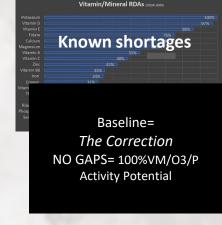
✓ Fatty fish ~4svgs/week or add supplement to support overall health creation, maintenance & protection

Protein 1gm/LB LBM divided 4-5Xs/day Pro

Add a convenient cost savings, low calorie & fast acting high protein source – especially for maximizing exercise recovery

- ✓ For maximizing exercise recovery and staving off the inevitable
- ✓ If exercising, use ~25-35gm (depending on age/size) fast acting protein 30-40min before & repeat immediately following (food is comparably insufficient in this window)

Final Note: VM RDA intake for life should help retard normal aging leading to a longer health-span. After all, if VMs are actuators of all human metabolism and create and maintain the human structure, why wouldn't a daily recommended load preserve us better than lesser amounts? Certainly, all mammals eventually die but there is something interesting in what the evolutionary theorist George Williams wrote: "It is remarkable that after a seemingly miraculous feat of morphogenesis, a complex metazoan should be unable to perform the much simpler task of merely maintaining what is already formed." Maybe by maintaining VM RDA intake levels throughout life, the organism may slow its inevitable deterioration of functional characteristics, giving it a better chance of at least remaining functional until the end. Williams, G.C. (1957). "Pleiotropy, natural selection, and the evolution of senescence". Evolution. 11 (4):





Practitioner Summary

A simple inexpensive addition to our training/coaching that gives the potential to change a person's life b/c maximizing energy & fully recovering each day creates the ability and desire to be active Starts a cycle that feeds itself through nutrient dense caloric efficiency

3 Actions that we can make happen – in our control

- 1) Activity they are here/gym now, we can keep them here by:
- 2) "Feeding the silent hunger" by adding simple dietary support fill the known gaps in any acceptable calorie diet, to start (the energy) & keep them active (building a strong foundation) leading to:
- 3) Maintaining a healthy body weight b/c calories with maximum nutrition = energy/leanness & addiction to fitness vs. Big Pharma

Creates the Structural & Functional Potential for Our Play-span to Equal our Lifespan

Fulfilling nutrient requirements → activity → healthy body weight

BECAUSE NUTRITION CREATES YOUR HEALTH AND STARTS THE ACTIVITY THAT MAINTAINS IT

WE ARE NOW PREPARED FOR THE FUTURE OF COMPLETE EVIDENCE-BASED FITNESS

AS SELF-CARE PRACTITIONERS

EXPANDS OUR REACH & CAREERS - LIMITLESS

AS OPPOSED TO SELLING EXERCISE - LOW CEILING

OUR QUALIFICATIONS

- CERTIFIED BASIC NUTRITION PROGRAM APPLICATION WITHIN OUR SCOPE OF PRACTICE
- CERTIFIED EXERCISE COACHES/TRAINERS (NASM OPT OR OTHER QUALIFIED NCCA ACCREDITED CERTIFICATION)

OPTIONAL EXTENSIONS

NASM CNC OR WELLNESS CREDENTIALS

Healthcare or Sick-Care





You can work with my staff now (self-care experts)

Protection Before

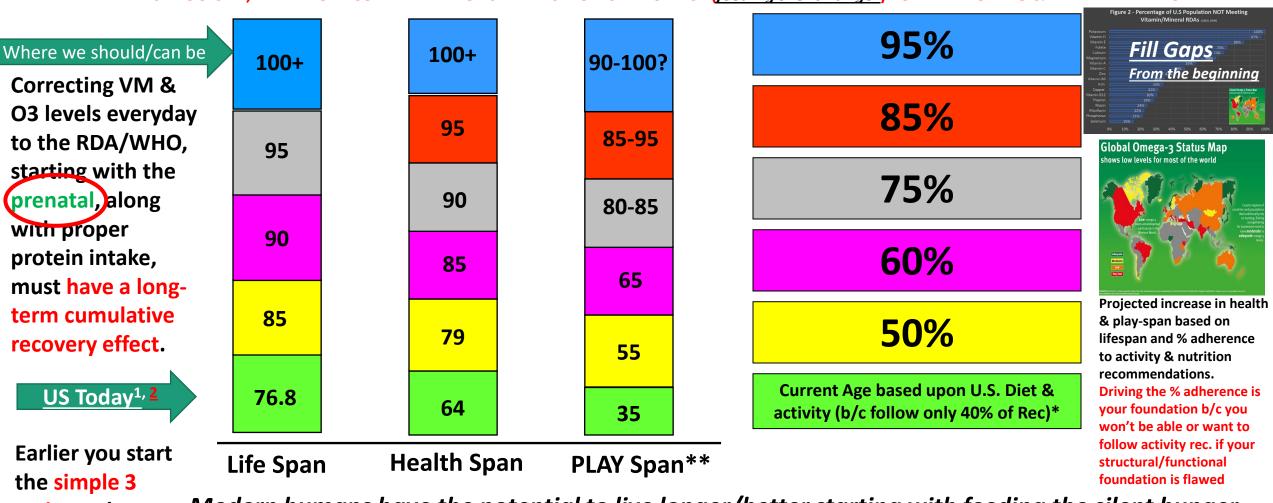
Or their staff later

Drugs (with side effects) approach

PROTECTION BEFORE CURE APPROACH: GOAL IS TO PLAY TILL THE END

Three-quarters of the \$4.1 trillion in health care costs – which is predominantly sick care – are due to chronic disease. Most of these chronic diseases can be prevented or even reversed by changing diet and lifestyle – <u>Data from CDC</u>

EAT THE BEST YOU CAN, MEETING RECOMMENDATIONS WITH CALORIC EFFICIENCY (feeding silent hunger) TO KEEP MOVING & A HEALTHY WEIGHT



actions, the truer Modern humans have the potential to live longer/better starting with feeding the silent hunger

*Evaluating adherence to recommended diets in adults: the Alternate Healthy Eating Index: 48.2 (110)



Future = Fitness as the Primary Preventative Side of Health Care Through Self-Care

Imagine: A World of Healthcare vs Sick/Disease Care

The current environment and distrust in Big Pharma/CDC is accelerating the desire for self-care

"Health Cabinet"

To help avoid the medicine cabinet

- Goal basic exercise and eating plan on your terms
- CMVM with high Vit C&D
- Pre/post activity energy/recovery formula – "protein"

As needed based on diet

- Omega -3
- Calcium Prevention before

Medicine Cabinet

- Cholesterol lowering drugs
- Depression
- Sleep aids
- Thy oid

Drugs

With side effects

- Plood Pressure lowering
- Glucose/diabetes control
- Blood thinners
- Bone support drugs



You can pay very little now,

or a whole lot later – and more than just money

FINALTAKEAWAY

Feed the silent hunger before you break, and the rest can happen because the undisputed cornerstones of a long healthy active life are 1) meeting nutrient recommendations, which drives; 2) regular activity, which establishes and maintains; 3) healthy body weight -in that order

Meeting essential nutrient* recommendations ASAP with caloric efficiency will drive better eating and movement behaviors, as opposed to Big Pharma allowing bad behaviors. And everyone can do it, and more, through an inexpensive self-care practitioner, so that each person can manage their health and create a Playspan® that has the potential to equal their lifespan.

*a substance an organism (e.g., human being) cannot live without as it essential for energy, growth & life

If we deliver these simple actions of self-care, starting with feeding the "silent hunger" of our structure and functional potential, we believe western societies may experience another "Alexander Fleming" moment in time. Meaning, these sequential outcomes (fulfilling nutrient requirements \rightarrow activity \rightarrow healthy body weight) function as a partial "vaccine" to the disorders of aging or act as a health-span extension yielding a human event of the same "Alexander Fleming magnitude" for future generations.

FINALTAKEAWAY

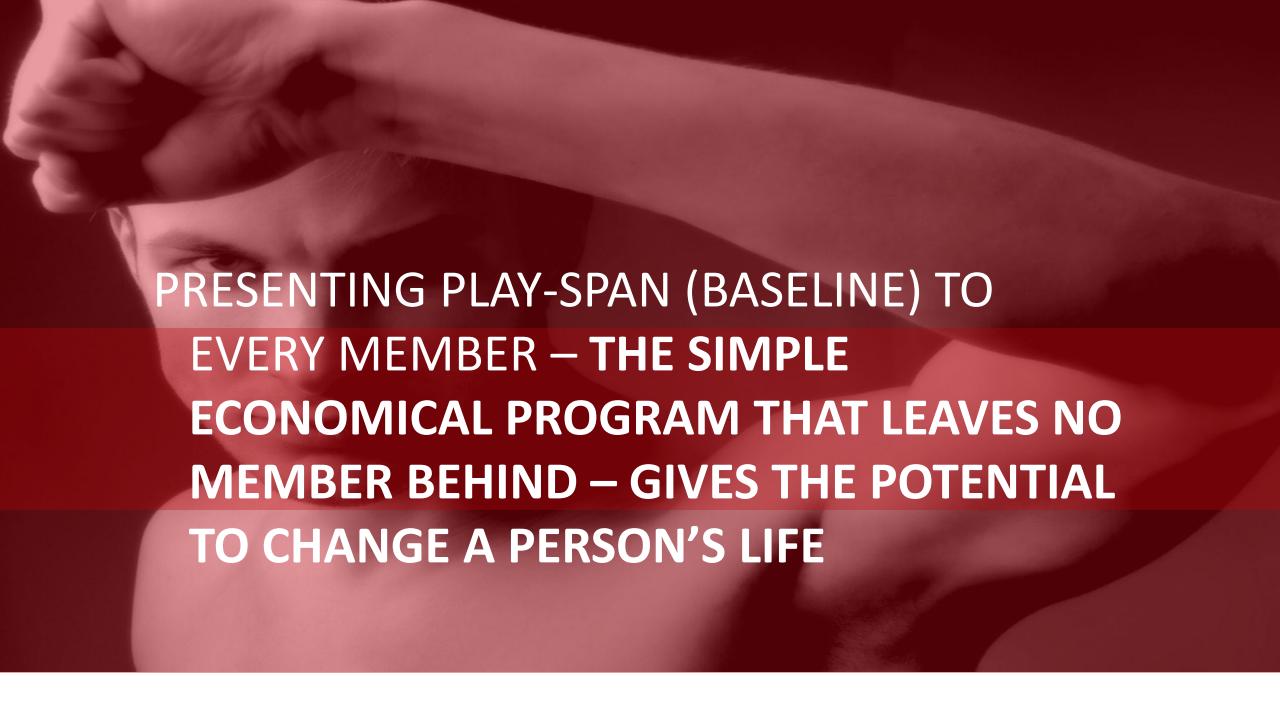
Feed the silent hunger before you break, and the rest can happen

Meeting essential nutrient* recommendations ASAP with caloric efficiency will drive better eating and movement behaviors, as opposed to Big Pharma allowing bad behaviors. And everyone can do it, and more, through an inexpensive self-care practitioner, so that each person can manage their health and create a Playspan® that has the potential to equal their lifespan.

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If we deliver these simple 3-actions of self-care, starting with feeding the "silent hunger", of our structure and functional potential, we believe western societies may experience another "Alexander Fleming" moment in time. Meaning, our 3 actions function as a partial "vaccine" to the disorders of aging or act as a health-span extension yielding a human event of the same "Alexander Fleming magnitude" for future generations.

Neal Spruce



No Results Left in the Gym

Let's take your results well beyond diet (and support a less than perfect diet) & exercise alone! This package will maximize daily recovery and exercise induced results, so you feel & perform better daily & see significant desired body changes weekly. We will be feeding your muscles, skin, brain, and other important tissues, while starving bodyfat by incorporating targeted nutrients with little to no calories.

All my programs include the necessary dietary complement to support <u>all sport & fitness Goals</u> by helping you achieve them easier, faster, healthier & stay there longer so you can continue to do the things you love

Performance, Bodyfat Reduction & Maintenance, Wellness, Muscle Gain & Function or any combination

VMs are actuators of all human metabolism

Because all human systems (e.g., cardio, energy, muscular, brain/CNS,

immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding

calories! Compared to 60-85% from diet alone

Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients – not available in stores

These are different – they are for you & your long-term goals





All life phases/genders

100s of healthy recipes – Smoothies & Baking

Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. We have the best 3rd party tested protein sources that fit any lifestyle –not available in stores

Choices for all ages, lifestyles & diet preferences with Cost savings on essential groceries: 12wks 2 healthy meals/d \$363-SRP (20%=\$288): 180meals



Grow and Stay Strong within your Ideal Body



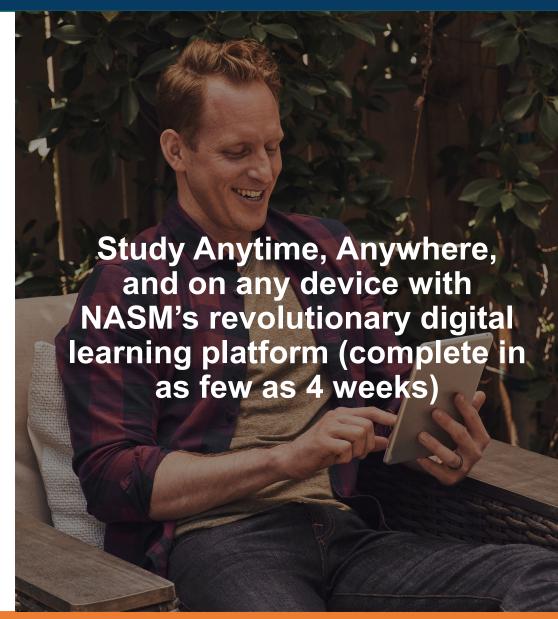
Become a Self-care Playspan® Expert With Unlimited Career Opportunities Make NASM-CNC your Next Advanced Certification

Your dotFIT Certification + NASM Certified Nutrition Coach Certification =

Your Opportunity to Grow Your Fitness Practice While Changing More Lives.

Now that you have completed your dotFIT Certification, take the next step to level up your career with the NASM-CNC. This self-paced interactive course will help you maximize your professional impact with evidence-based nutrition and behavior coaching strategies.

dotFIT Certified Trainers save 45%



Promotional Materials

Sales & Marketing Assets (collaterals) for Your Supplements of the Month

Click the links into your dotFIT Marketing Console embedded in the next 2-slides, then click the products you are highlighting for all related promotional materials including supporting video assets













1 Pagers

Print and display consumer friendly guide



QRG

Learn product
science, benefits &
unique features on
one page

Infographics

Print or share on social to educate

dotFIT SuperOmega-3

hat makes this product unique



WHAT IS IT?

- A full spectrum multivitamin and mineral formula
- Nutritional insurance to complement one's diet

WHO IS IT FOR?

- Women between ages 18 and 50 who are moderately active
- Women who are breastfeeding*





Fills common nutrient gaps in one's diet
 Helps reach daily recommended levels of vitamins and minerals that are essential to

AT MANUES THIS



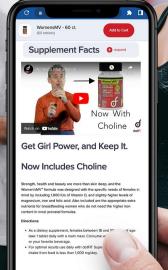


Infographics | Logo | Social Media

One-Pager Flyers 4 Pillar Posters

Store Description & Video

Watch & share with members





All Marketing Resources

dotFIT Difference Posters (NEW to circulate/post or print any size)





Add your logo here

Use for any or all these purposes

- EXPERT PRODUCT SCRIPTS AND PRESENTATIONS (BEST PRACTICES)
- STAFF TRAINING MATERIALS
- CONSUMER HANDOUTS
- DIGITALLY SHARE ANYWHERE INCLUDING YOUR SOCIAL MEDIA

MINDFUL WE HAVE THESE MATERIALS FOR ALL PRODUCTS

All dotFIT MVM – One for all life phases/genders & all goals

Let's take your results beyond diet (and support a less than perfect diet) & exercise alone! VMs are the spark plugs in all your body's cells. If you want them all firing at full capacity, you need to pickup where the diet leaves off, without adding calories, to support desired body composition

Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients – not available in stores

These are different – they are for you & your long-term goals



VMs are actuators of all human metabolism

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

One for all life phases/genders







Grow and Stay Strong within your Ideal Body

HIGHEST QUALITY PROTEIN WITHIN VERY LOW CALORIES, 3RD PARTY

 Ingredient
 Amount Por Serving

 Calories
 160

 Total Fat
 3 g

 -Saturated Fat
 1 g

 -Trans Fat
 0 g

 Cholesterol
 60 mg

 Total Carbohydrates
 7 g

 -Dietary Fibert g
 4%

 -Dietary Fibert g
 2 g

 Protein
 25 g

 Sodium
 220 mg

 Vitamin D
 0 mcg

 Calcium
 200 mg

 Iron
 0 mcg

TESTED, NSF-CS SO IT WORKS FOR ALL GOALS

PICK YOUR GOAL AND MAKE IT YOUR WHEY

Delicious high protein drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. We have the best 3rd party tested protein sources that fit any lifestyle –not available in stores



Highest quality protein in an ideal, lactose-free blend containing whey concentrate, isolate, casein & egg white. NSF-CS Convenient & economical way to increase protein intake for any goal and great for baking! Our families love it!

All-Natural version of the same whey product/formula, goals and outcomes Certified hormone/rBGH free and non-GMO, organic grass-fed cows and gluten free. No preservatives, artificial colors, flavors, sweeteners, corn, wheat or yeast and NSF-CS

All-Natural Unflavored

Version

Many Healthy Delicious Recipes

3-Versions

WHEYSMOOTH

LACTOSE-FREE & FORTIFIED WITH CALCIUM & POTASSIUM

HIGH ANABOLIC LOW-CALORIE ALL-NATURAL FORMULA FOR ALL GOALS FOR THE VEGETARIAN/VEGAN

All-Natural Protein for Vegetarians/Vegans & Those with Animal Protein Allergies. No gas or bloating as is common with other plant protein powders (special enzyme package)





SUPPLEMENT FACTS

Serving Size: 1 Scoop (About 34 g) Servings Per Container: 30

	Amount Per Serving	% Daily Value
Calories	140	
Total Fat	3 a	4%*
Saturated Fat	0.5 g	3%*
Sodium	280 mg	12%
Total Carbohydrate	7 g	3%*
Dietary Fiber	<1 g	4%*
Total Sugars	<1 g	**
Protein	21 g	32%*
Calcium	20 mg	2%
Īron	5 mg	28%
Potassium	50 mg	1%
Multi Source Plant Protein Blend: Pea protein isolate, Cranberry seed, Chia seed. Sacha Inchi seed	23 g	**
Branch Chain Amino Acids: L-Leucine, L-Isoleucine and Valine	4.5 g	**
Glutamine	3.5 g	**
Enzyme Blend: Alpha-galactosidase and Bromelain	110 mg	**
Percent Daily Values are based on a 2,000 calorie diet. ** Daily Value not established.		

TYPICAL AMINO ACID PROFILE

Amino Acid Per Serving

Alanine	840 mg
Arginine	1,680 mg
Aspartic Acid	210 mg
Cysteine/Cystine	210 mg
Glutamic Acid	3,313 mg
Glycine	959 mg
Histidine	
Isoleucine	1,458 mg
Leucine	2,088 mg
Lysine	1,470 mg
Methionine	210 mg
Phenylalanine	1,050 mg
Proline	840 mg
Serine	1,050 mg
Threonine	840 mg
Tryptophan	210 mg
Tyrosine	840 mg
Valine	-

Highest biological (BV) plant protein to feed your muscles and support the environment.

Hypoallergenic, gluten free, contains no dairy or soy and is non-GMO

BIGGER STRONGER FASTER - Pick your Goal

Whey/high protein lactose-free mix with proper carbs to recover and build more muscle faster and perform better

NSF-CS – use what the athletes use

Delicious ideal active youth nutrition to maximize growth & development to make them better on the field and in the classroom



Many Healthy Delicious Recipes

~60% carbs, 30% protein, 10% fat= current science recommendation that supports maximizing muscle protein synthesis, glycogen & performance for athletes of all ages. Especially those with the primary goal of increasing size, strength & speed

Any Goal

Many Healthy Delicious Recipes

Same lactose-free whey protein with medium carbs already in the mix. A popular gym product with a starting formula more versatile and ideal for adult recreational exercisers for recovery and weight control to support any goal including a perfect meal substitute





BEST HIGH WHEY PROTEIN AND FIBER MEAL SUBSTITUTE/REPLACEMENT AVAILABLE TO CUPP HINGER CONTROL CALORIES FEED

CURB HUNGER, CONTROL CALORIES, FEED
MUSCLES AND STARVE BODYFAT SO YOU
CAN ACHIEVE AND MAINTAIN YOUR DESIRED
BODY COMPOSITION. FORTIFIED WITH
CALCIUM & POTASSIUM

Sustain release/digestive resistant carbs to deliver longer lasting energy and curb carb cravings

Best tasting & effective whey high protein & fiber, low calorie meal replacement available -all my clients that use it love it!

Many Healthy Recipes



High in specialized fiber, incl. 3gms beta-glucan to help stay satisfied to ease the weight/bodyfat loss journey

Meal replacements/substitutes are the #1 weight control solution



A simple inexpensive addition to our training/coaching that gives the potential to change a person's life

Feeding muscle and starving bodyfat to be achieve fitness & remain active

Family Health & Fitness Packs
Achieving and Maintaining a
Fit, and Active Lifestyle









Grow and Stay Strong within your Ideal Body

DIETARY SUPPORT TO MAXIMIZE YOUR CHILD'S STRUCTURAL AND FUNCTIONAL GROWTH & DEVELOPMENT THE BUILDING BLOCKS NECESSARY TO BUILD A LASTING STRONG FOUNDATION



V&M are actuators of all human structure and functions at every life phase. Proper amounts (RDAs) help maximize growth and development. You can't go back in time and make up for the VMs you missed as a kid in building your foundation, including height



MAXIMIZE

INCREASED PROTEIN ABSORPTION

KIDS ESSENTIAL PACK

Both are the only 4in1 complete MVM (high C&D) built specifically for your growing child, making it the most recommended/used MVM for active growing children, and why we use it for our families and clients – not available in stores

All ages

Delicious ideal active youth nutrition to maximize energy, growth & development (incl height) to make them better on the field and in the classroom

Convenient delivery system of important nutrients often missed in kid's diet such as fruits, vegetables, milk, etc., -i.e., great smoothie recipes



Healthy food that supplies the building blocks for your child's structural development & daily recovery and NSF Certified

FORTIFIED WITH CALCIUM & POTASSIUM FOR STRONG BONES
2 SERVINGS DELIVERS 400MGS OF EACH

LIVE, LOOK & PLAY BETTER LONGER

Take your results well beyond diet & exercise alone! Essential support to any diet to help you achieve goals faster and maintain them longer

WOMEN'S ESSENTIALS PACK

Supports the female's common dietary shortfalls and special needs, by supplying proper amounts of 20VMs, with special attention to the female's unique requirement of iron, vitamins A, C, and E, folate, biotin, choline, magnesium, and Vitamin K1&2





18-65y Very Active, 2tabs Females

Female V&M support (incl. high Vit-C&D) for all systems especially energy, stress and appetite control, daily recovery including skin, hair and nails – not available in tores

100s of healthy recipes

Protein mix to help economically meet the active female's protein requirements (1gm/lb/LBM/d) to stay lean & active. More nutrition in less calories helps control appetite, while supporting muscle recovery & definition

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference -not available in stores, and saves on monthly food cost













THE ESSENTIALS TO MAKE SURE YOU LEAVE NO RESULTS IN THE GYM

FEEL BETTER DAILY AND SEE DESIRED CHANGES WEEKLY!

MEN'S ESSENTIALS PACK

Our MVMs are a 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used MVM in high school, college, pro and Olympic sports – and by the way, this is why we use it for our families and clients – not available in stores

These are different – they are for you & your long-term goals



Active Males 18-50yrs
Very active males up to 65yrs

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

100s of healthy recipes

Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. We have the best 3rd party tested protein sources that fit any lifestyle –not available in stores

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference –not available in stores, and saves on monthly food cost





Grow and Stay Strong within your Ideal Body

THE ESSENTIALS TO FEEL AND STAY YOUNGER AND ACTIVE LONGER

THE OLDER WE GET, THE MORE HELP WE NEED TO STAY ACTIVE!

OVER50 PACK

Specific to perosns over 50yr, the only 4in1 complete MVM (high C&D) built specifically for those athletes and exercisers that want to remain active. Most recommended/used MVM in the sport/fitness channels - must for our families and clients of this age group to help keep them young! – Not available in stores

These are different – they are for you & your long-term goals





50-65y <u>Very</u> active persons remain on ActiveMV 2tabs

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% throughout a lifetime without adding calories! Compared to 60-85% from diet alone

100s of healthy recipes

Delicious high protein lactose-free drink mixes to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. The older we get, the more protein we need to stay active, build or maintain muscle

Choices for all ages, lifestyles & diet preferences

Delicious high protein lactose-free drink mixes We have the best 3rd party tested protein sources that fit any lifestyle or diet preference –not available in stores, and saves on monthly food cost





Grow and Stay Strong within your Ideal Body

Expert scripts: VeganMV - all goals

Keep all cylinders firing by supplying ALL the sparkplugs to your body's cells

Vegan 4in1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used Vegan MVM in high school, college, pro and Olympic sports – and by the way, this is why all my vegan clients & families use this MVM – not available in stores

These are different – they are for you & your long-term goals



Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

Grow and Stay Strong within your Ideal Body using all natural ingredients from non-animal environmentally friendly sources

No Results Left in the Gym with your all-natural essential all vegan dietary support package

Let's take your results well beyond diet & exercise alone! This environment friendly package will maximize daily recovery and exercise results, so you feel & perform better daily & see significant desired body changes weekly.

VeganMV

ORMULATED FOR VEGANS

2,000 IU/50 MCG OF VITAMIN D

COMPLEX

NODARY Nosoy

Vegan 3 in 1 complete MVM (high C&D) built specifically for athletes and exercisers, which is why they are the most recommended/used Vegan MVM in high school, college, pro and Olympic sports – and by the way, this is why all my vegan clients & families use this MVM – not available in stores

These are different – they are for you & your long-term goals

Because all human systems (e.g., cardio, energy, muscular, brain/CNS, immune, skeletal, stress, appetite, etc.) are V&M dependent we need to make sure these systems are operating at 100% without adding calories! Compared to 60-85% from diet alone

Many <u>healthy recipes</u>

Delicious vegan high protein drink mix to directly feed your muscles, speed recovery & control appetite to accelerate goals, mindful, your next workout is only as good as your recovery from the last. not available in stores & reduces the grocery bills

Highest possible biological value, all natural environmentally friendly plant protein. Hypoallergenic, gluten free, contains no dairy or soy and is non-GMO

Cost savings on essential groceries
12 weeks 2 healthy meals/d \$363-SRP (20%=\$288): 180meals



*Non-animal derived V&Ms are often less bioavailable.

Plant food sources bring phytates & oxalates that bind or block minerals, reducing absorption

Helps release the trapped nutrients and may help manage minor digestive problems like gut discomfort, bloating, gas, lactose intolerance, etc.,

Grow and Stay Strong within your Ideal Body using all natural ingredients from non-animal environmentally friendly sources